



# THE 20-YEAR JOURNEY



2002

2003

2004

2005

2006

## Foundation day of U&I Logistics Corporation

On March 19, 2003, U&I Transport And Forwarding Corporation was founded to pioneer in expanding and deepening into the field of logistics, inheriting the entire logistics service business from U&I Investment Corporation.

Although U&I Transport And Forwarding Corporation did not have a strong financial foundation like state-owned or foreign enterprises at that time, we chose to persistently serve clients with typical Vietnamese qualities such as Honesty - Discipline - Prestige.

At the time when many foreign investors were still unfamiliar with the domestic business environment, the dedication and motto of our slogan "Client's Interest First" had brought out client's faith.



U&I Logistics Office in 2003 was located in Thu Dau Mot City, Binh Duong Province.

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## Leading the field of Bonded Warehouse in Wooden Furniture Industry

In 2006, after identifying our main segment as the production and distribution of household furniture, we started a long journey to conquer the heart of a large client from North America, proving that the Vietnamese personnel can do all the standard steps from importing goods at production plants in Binh Duong Province, storing, clearing, transferring by multi-modal transport all the way to chain stores in the US.

For us, difficulties are not barriers that prevent us from reaching clients' needs, but are milestones for us to assert ourselves in the market. Our bonded warehouse system has passed the strict requirements of the US Customs with C-TPAT certificate and is equipped with specialized dehumidifying equipment to ensure storage quality.

Thanks to that, we have gained the trust of clients in the US, Europe, China, Taiwan, etc. and U&I Logistics Corporation in the field of Bonded Warehouse in Wooden Furniture Industry began to establish global corporate reputation!

Business trip to Magnussen by the U&I team, in Riverside, CA, US.



2005

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2009

## Growing of the most modern bonded warehouse system

On January 26, 2007, there was remarkable milestone in the foundation history of U&I Logistics when Warehouse No.1 was inaugurated with a scale of 39,600 square meters – one of the largest warehouses in Vietnam at that time. Equipped with an automatic temperature and humidity control system specifically designed for Wooden Furniture Industry, our warehouse was a pioneer in managing cargo through the application of smart bar-code software, allowing clients to control and manage their cargo and business progress anytime in anywhere.

Our personnel take pride in applying technology to build a pure Vietnamese warehouse management system with the ability to integrate and interact directly with clients, even in the early days of cloud computing. With the aforementioned advantages, Warehouse No.1 quickly became fully occupied. Continuing success, U&I Logistics also continuously expanded the scope of the bonded warehouse and within 14 years from the establishment day of Warehouse No.1, by 2021, we inaugurated the 10th bonded warehouse, increasing the total cargo storage area over 2 million m<sup>2</sup>, become the largest Bonded Warehouse in Wooden Furniture Industry in Southeast Asia.



Inauguration Ceremony of Bonded Warehouse No.7 with the total area of 30,375 m<sup>2</sup>, Binh Duong Province.

2012

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2016

## Pioneering in Vietnam Transport Exchange model (V-Truck)

In 2013, U&I Logistics was the first unit to invest in Vietnam Transport Exchange model (V-Truck) to solve the problem of empty return trips in transportation in Vietnam. Although VTruck has not become a successful model, the forward-thinking mindset and bold experiment have been a part of our corporate DNA.

**VTRUCK**  
Vietnam Trucking Corporation

« « « Dễ dàng tìm kiếm

« « « Đăng tin đơn giản

« « « Đặt chuyến dễ dàng

« « « Chi phí hợp lý

« « « Thanh toán linh hoạt

« « « Đánh giá khách quan



Criteria of Vietnam Transport Exchange model (Vtruck)

2012

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## Establishing U&I Warehousing specialized in operating Distribution Center

In 2014, U&I Warehousing was established to operate distribution centers to serve supermarkets in the South for consumers. Every day, thousands of general trucks import and export goods at the distribution centers operated on our own in Song Than 1 Industrial Park and VSIP Industrial Park and ensure that goods are always on the shelves of supermarkets quickly, accurately, and efficiently.

In addition to promoting Vietnamese goods more accessible to global market, few people know that U&I Logistics has been "chosen to send gold" by two large supermarket brands in Vietnam, Saigon Co.op (owner of the Co.op Mart and Co.op Food supermarket chains) and Trancy Logistics (logistics partner of the Aeon Mall supermarket chains in Vietnam).

U&I Logistics also boldly chooses "niche market" to operate services in specialized warehouses for rubber goods, pharmaceuticals and medical equipment, bringing accumulated know-how, experience, and technology to improve logistics operations efficiency for clients.



Celebrating the ceremony of U&I Warehousing's distribution center at VSIP1 Industrial Park, Binh Duong Province.

2012

2013

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2016

## Repositioning the U&I Logistics brand

In 2015, U&I Transport And Forwarding Corporation once again changed the name to U&I Logistics Corporation with the aim of developing comprehensive full-service logistics for clients, emphasizing efficiency and long-term commitment. Along with the operation of the Bonded Warehouse, our logistics services have gradually developed and improved, meeting many complex service requirements of clients: transportation, international freight forwarding, customs brokerage agency and import-export tax consultancy.



CEO Nguyen Xuan Phuc and other members discuss new brand development strategy.

2017

2018

2019

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2021

## Establishing U&I Logistics Northern, expanding the service network

Due to the client growth, in 2018, U&I Logistics established our subsidiary company where the location is in Northern Vietnam to expand our services throughout the key economic areas in the Red River Delta and the North Central Coast.



The dynamic, professional and disciplined team in U&I Logistics Northern



2019  
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2021  
**2022**  
2023

## Establishing U&I Logistics Ho Chi Minh Branch, deep into logistics industry

For active listening to understand clients needs and ensure that our dedication is strongly covered throughout the country, 2022 has marked the milestone of establishing U&I Logistics Branch in Ho Chi Minh City, expanding service coverage in areas of Ho Chi Minh City, Binh Duong, and Dong Nai Province.

Where there is a large flow of goods to and from Vietnam, there are our logistics services. We put client's interest first, weave into a network of professional service partners. Therefore, our customer satisfaction is our greatest reward.



Opening ceremony of Ho Chi Minh Branch located at AP Tower, Binh Thanh District

2020

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## Becoming an efficient solutions provider for valued clients.

Over 20 years of development, U&I Logistics is one of the leading private logistics enterprises in Vietnam as well as has over 700 employees throughout key economic regions of the country such as Binh Duong, Ho Chi Minh City, Hanoi, Hai Phong, Hung Yen, etc.

By the beginning of 2023, U&I Logistics owns 40 tractors, more than 100 trailers and a large network of transportation partners to ship 1,000 TEUs/day. We are also acting as an agent for 16 major domestic and foreign airlines, more than 20 shipping lines with inner Asia and trans-oceanic routes, serving thousands of imported and exported containers every year. Besides, our company is also the largest bonded warehouse business in the Wooden Furniture Industry in Southeast Asia.



Leadership team aims to achieve a long-term vision and develop the top Vietnamese logistics brand.

2020

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After many years of operation, accompanied by loyal clients, U&I Logistics is proud that our team has capable of building effective integrated solutions for each client.

### **Digitizing operation, being proactive in technology.**

New initiatives to help improve and enhance operational efficiency in logistics are always welcome at U&I Logistics.

Understanding the role of technology in management, our company invests in a technical team to master operations and serve business faster and more efficiently.

U&I Logistics builds a full range of business management systems according to the specific needs of clients such as warehouse management system (WMS), transportation management system (TMS), human resource management (HRM), customer relationship management (CRM), etc.

The ability to provide operational reports quickly and accurately is one of the factors that help us win the hearts of loyal clients as well as newcomers.



2020

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## Digitizing operation, being proactive in technology.

In the trend of "Green Logistics", our company is one of the leading logistics enterprises investing in solar power systems to supply electricity for the humidity control system throughout the company, reducing electricity consumption and contributing to "greening" logistics activities. At U&I Logistics, we nurture technology ideas that improve operational efficiency and make it possible.



2020

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## **Towards prosperity for the community.**

From 2017 until now, U&I Logistics has been a Diamond Sponsor in the annual contest “Vietnam Young Logistics Talent”, not only sharing and spreading knowledge, creating favorable conditions for candidates to learn about businesses but also accompany and support Vietnamese logistics talents, providing the opportunity to research and apply good and unique ideas in practice.



Representative of U&I Logistics in the annual contest "Viet Nam Young Logistics Talents"

2020  
2021  
2022  
BY  
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U&I Logistics is a familiar name in social activities with the desire to contribute positively to the local community. Remember the stressful period of social distancing to prevent the Covid-19 epidemic in mid-2021, before the pressure of lack of places to receive Covid-19 patients in Binh Duong Province, when warehouse No. 10 just finished building, our company boldly proposed to the leader of Khanh Binh Ward, Tan Uyen Town to contribute the entire 12,800 m2 site as a place to temporarily receive Covid-19 patients while waiting for treatment with a capacity of 2,500 people. The company has also coordinated with the staff, clients and partners to donate and support the companion activities against the Covid-19 epidemic with a total value of nearly 3 billion VND and valuable artifacts. Continuously for many years, U&I Logistics is on the list of company with many contributions to community activities in Binh Duong and to the Vietnam Logistics Business Association.



Tan Uyen People's Committee presented gifts from U&I Logistics Corporation in 2021

2020

2021

2022

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## **Promoting global trade flow, expanding partner network**

At U&I Logistics, we understand "if you want to go fast, go alone, if you want to go far, go together". Logistics is a specific industry where no business can be good at everything, "cover" everywhere and do it alone. Cooperation to create a large, reliable and like-minded partner network is the key to long-term development in the logistics industry. The network of long-term cooperation partners, from carriers to shipping lines, forwarding agents, partners providing warehousing, equipment rental always maintains a trusting and positive relationship.

U&I Logistics is well aware of its position as well as opportunities from the flow of Vietnamese and global trade goods, so we are ready to cooperate with like-minded partners to form an association with highly competitive advantage in the international logistics market. With more than 700 enthusiastic and experienced employees, U&I Logistics is aiming for the vision of "Becoming the most effective logistics service provider in Vietnam" in the next 10 years, reaching out to global market.

Technology will certainly change, workflow will certainly be improved and upgraded, but sincerity and commitment are still the most important glue for U&I Logistics and its partners to weave the most effective logistics network.

***Together, we will create  
more value for Vietnam  
logistics industry!*** 

***Best regard***

***U&I Logistics Corporation***